



Our yearly update

ANNUAL
REPORT 2024



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95th ANNUAL MEETING

MARCH 12, 2025

CCU Headquarters
300 N. Field Dr.
Lake Forest, IL 60045

Agenda:

- Welcome
- Mr. Scott Drabicki, Chairman of the Board
- Call to Order
- Determination of a Quorum
- Report of the Registration Committee
- Approval of Agenda
- Approval of Minutes of the 94th Annual Meeting
- Report to the Members
- Report of the Nomination Committee
- Election of Board of Directors
- Supervisory and Finance Committee reports
- Unfinished Business
- New Business
 - A. By Law Amendment - RBCU Field of Membership
 - B. By Law Amendment - KCT Field of Membership
 - C. By Law Amendment - Field of Membership
 - D. By Law Amendment - Board Size
- Adjournment



WE'RE PROUD TO SUPPORT

Schaumburg Lemonade Day
 Mundelein Community Days
 Northbrook Chamber Business Expo
 Arlington Heights Farmers Market
 United Way of Lake County Stuff The Bus
 Lake County Fair
 Streamwood Summer Celebration
 Lake County Family Self-Sufficiency Program
 Neighborhood Building Owners Alliance
 Exchange Club of Gurnee
 Heart of the City Sports
 Hoffman Estates Community Car Show
 Arlington Heights Chamber of Commerce
 Habitat for Humanity
 Coalición Latinos Unidos de Lake County
 Round Lake Area Park District Pup-A-Palooza
 Waukegan Fiesta sin Frontera
 Lake County Chamber of Commerce
 Protect Our Winters
 Encore Music Academy
 PADS Lake County
 Make A Wish Walk For Wishes
 Waukegan Park District Turkey Trot



WHO WE ARE

PRESENT & FORMER LEADERS

Board Chairs

- Scott Drabicki
(2021-Present)
- John R. Janezic
(2008-2021)
- James A. Mahnich, Sr.
(2002-2008)
- Raymond W. DeWeerth
(1979-2002)
- George Harro
(1977-1979)
- Ernest W. Wooldridge
(1975-1976)
- Helen Dragunas
(1966-1974)
- Ellen (Sandvick) Nantz
(1958-1965)
- Russ Alford
(1948-1957)
- Jack Liukku
(1930-1947)

Board Members

- Scott Drabicki – *Board Chair*
- Demar Harris – *Vice Chair*
- Denise Charts – *Secretary*
- Frank C. Soyka – *Treasurer*
- William Attea
- John Fiore
- Spiro Giotis
- Bob Hubberts
- John R. Janezic
- David Kintz
- Francine (Frankie) Masi
- Spiridoula (Litza) Mavrothalasitis
- Kenneth Robinson
- Saba Shibberu
- Dr. Angela Smith

Associate Board Members

- George Abraham
- Derek Christopher
- Melanie Meidel
- Miten Champaneri
- James A. Mahnich, Sr.

Committee Members

- James Roche
- Tricia Strong

Nomination Committee

- James A. Mahnich, Sr.
Committee Chair
- John Fiore
- Spiro Giotis
- Kenneth Robinson
- James Roche

Board Candidates (as approved by the Nomination Committee)

- William Attea (Incumbent)
- Nereida Cole (Applicant)
- Nick Espinosa (Applicant)
- Matthew Konicek (Applicant)
- Frankie Masi (Incumbent)
- Joseph Raposa (Applicant)
- Maged Riad (Applicant)
- Saba Shibberu (Applicant)
- Frank Soyka (Incumbent)
- John Tutty, Jr. (Applicant)



LEO SAARI
President
1930-1956



ANTHONY PIERCE
President
1956-1970



ANTON KERZIC, JR.
President
1970-1978



WILLIAM REIDEL
President
1979-2004



SEAN RATHJEN
CEO
2004-Present

WHO WE ARE

CHAIRMAN & CEO REPORT

For CCU, 2024 was another year of change and growth, and an unwavering focus on what's important.

Successful companies are those that best adapt to change, whether from external forces like interest rates, or changes we've undertaken ourselves to improve our member experience.

In 2024, we successfully navigated a host of changes the way we always have, by remaining a business about people, first and foremost.

We announced two mergers in 2024, with Rockford Bell Credit Union and with KCT Credit Union. We'll be bringing our "high-touch" approach to integrating the members and employees of these institutions with CCU in 2025 and 2026. The employees will have new opportunities to grow their careers, and their members will enjoy the advantages of a larger branch network, enhanced digital tools and a broader range of products and services.

We also continued investing in digital enhancements and improving our branch experience, making it easier for members to do business with CCU however they choose. You can find a more thorough list of 2024 accomplishments on page 8.

As we began executing our new strategic plan, we worked to strengthen our support of the communities where our members and employees live and work. Our focus is now more intentional, leveraging our expertise in financial wellness and supporting some of the basic elements people need – housing, food security and services for children.

Our service to our employees begins with investing in the people who serve them, once again receiving the coveted designation as a Great Place To Work.

The changes we undertake in the future begin with feedback from our members. We'd love to hear how we can serve you better.

We worked to strengthen our support of the communities where our members and employees live and work.



Sean M. Rathjen

SEAN M. RATHJEN
CEO



Scott Drabicki

SCOTT DRABICKI
Chairman of the Board

WHAT WE DID

SUPERVISORY COMMITTEE REPORT

The Supervisory Committee meets regularly to monitor and review credit union operations.

Our external auditors, WIPFLI, LLP (WIPFLI), conducted the Annual verification of share and loan accounts as of September 30, 2024, and the Annual Audit of our Financial Statements (Audit) for the year ended September 30, 2024. It is WIPFLI's opinion that the financial statements present fairly, in all material respects, the financial position of Consumers Credit Union (CCU) at September 30, 2024, and the results of its operations and its cash flows for the year then ended are in conformity with Generally Accepted Accounting Principles in the United States. The results of this Audit were reviewed at the January 2025 Board of Directors meeting, with each Director receiving a copy of these reports.

In 2024, WIPFLI also conducted limited scope audits of our 401(k) Plan and Trust and Defined Benefit Plans as of December 31, 2023, to comply with the annual reporting obligation under the Employee Retirement Income Security Act of 1974 (ERISA). These audits were provided to the Supervisory Committee. WIPFLI stated that the form and content of the information included in the 2023 financial statements and schedules, other than that derived from the information certified by the trustee (TruStage), have been audited, and are presented in compliance with the Department of Labor's Rules and Regulations for Reporting and Disclosure under ERISA.

Supervisory Committee

- Kenneth Robinson,
Committee Chairman
- Frankie Masi,
Recording Secretary
- Denise Charts
- George Abraham
- Miten Champaneri
- Tricia Strong

WIPFLI also conducted a Bank Secrecy Act (BSA) examination in 2024 .

Forvis Mazars, LLP conducted an Information Technology general controls audit in 2024.

In 2024, CCU was examined by the National Credit Union Administration (NCUA) and the Illinois Department of Financial & Professional Regulation (IDFPR).

During 2024, CCU's Internal Audit function and CCU's Compliance function provided internal audit coverage and compliance review coverage. Management executes a risk-rated Internal Audit Plan for the year and a separate Compliance Review Plan for the year. The Internal Audit team conducted the required annual internal audits. Additionally, Internal Audit reviewed several areas throughout the organization, such as loans, deposits, insider loans and shares, system access, mobile deposit, ACH, payment operations, wire transfers, real-time payments, and collections. The Compliance team separately reviewed policies and procedures for compliance in several areas of the credit union such as business and retail new accounts, mobile deposit, red flags, ACH, branch signage, consumer lending, and residential mortgages. The Supervisory Committee of the Board of Directors reviewed these reports.

WHAT WE DID

FINANCIAL CONDITION

ASSETS	2024	2023	Difference
Cash & Equivalents	\$247,806,779	\$222,602,269	\$25,204,510
Loans to Members	2,788,145,363	2,526,358,720	261,786,643
Investments	820,970,970	637,315,631	183,655,339
Fixed Assets, Net	67,698,092	60,243,962	7,454,130
Other Assets	106,942,978	79,110,241	27,832,737
Total Assets	\$4,031,564,182	\$3,525,630,823	\$505,933,359
LIABILITIES & MEMBERS' EQUITY			
Current Liabilities	\$50,821,097	\$50,142,104	\$678,993
Total Borrowed Funds	358,259,281	446,714,129	(88,454,848)
Members' Shares & Certificates	3,289,345,964	2,781,359,182	507,986,782
Total Reserves & Net Income	333,137,841	247,415,407	85,722,434
Total Liabilities & Members' Equity	\$4,031,564,182	\$3,525,630,823	\$505,933,359
TOTAL MEMBERS	263,460	222,367	41,093

OPERATING STATEMENT

INTEREST INCOME	2024	2023	Difference
Interest on Loans	\$164,673,388	\$141,256,875	\$23,416,513
Investment Income	48,449,040	47,933,195	515,845
Total Interest Income	\$213,122,428	\$189,190,070	\$23,932,359
INTEREST EXPENSE			
Dividend Expense	\$61,506,197	\$40,318,511	\$21,187,686
Borrowed Funds	37,401,873	41,742,573	(4,340,700)
Total Interest Expense	\$98,908,070	\$82,061,085	\$16,846,985
Net Interest Income	114,214,358	107,128,985	7,085,373
Provision For Loan Loss	(31,601,136)	(19,531,559)	(12,069,577)
Net Interest Income After Provision	\$82,613,222	\$87,597,426	\$(4,984,204)
OTHER INCOME			
Fee Income	\$13,198,706	\$13,814,590	\$(615,884)
Other Operating Income	29,230,822	29,078,755	152,067
Total Other Operating Income	\$42,429,528	\$42,893,345	\$(463,817)
OPERATING EXPENSES			
Salaries & Benefits	\$47,670,973	\$40,553,334	\$7,117,640
Office Occupancy	5,193,520	4,693,994	499,526
Office Operations	19,900,934	17,102,416	2,798,518
Professional Services	9,820,676	11,622,694	(1,802,017)
Meetings, Travel, Conferences	243,434	413,784	(170,350)
Marketing	2,083,886	3,055,657	(971,771)
Loan Servicing	26,283,863	25,350,774	933,089
Miscellaneous Operating Expenses	2,349,544	3,361,798	(1,012,254)
Total Operating Expenses	\$113,546,831	\$106,154,450	\$7,392,381
Loss (Gain) on Investments/Loans/Assets	203,726	459,717	(255,991)
Other Re-Owned (OREO)	7,076	148,296	(141,220)
Total Other Income/Expense	\$210,802	\$608,012	\$(397,210)
Net Income	\$11,285,117	\$23,728,308	\$(12,443,191)

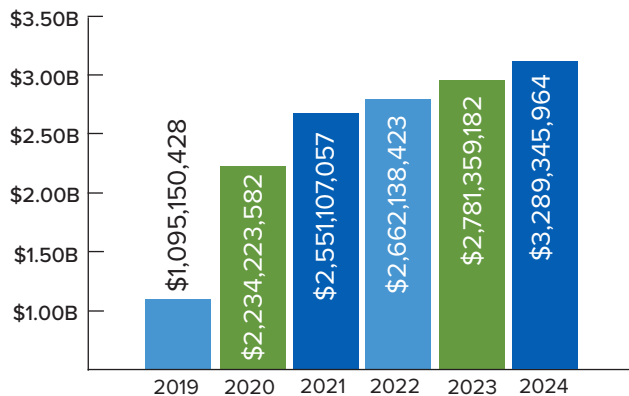
WHAT WE DID

FINANCIAL CONDITION

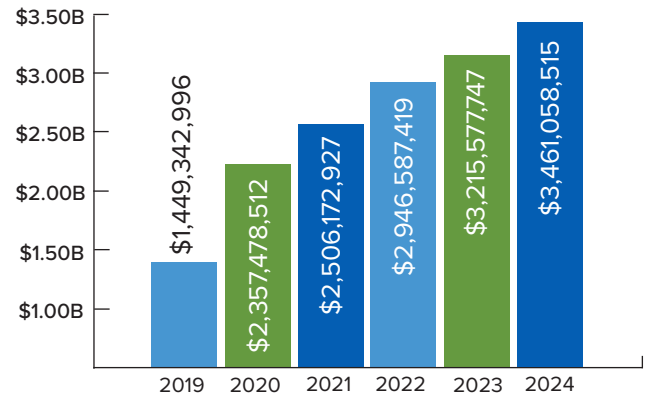
LOAN TYPE	2024 NUMBER	2024 AMOUNT	2023 NUMBER	2023 AMOUNT
New Auto	2,721	\$111,455,004	4,648	\$188,688,602
Used Auto	12,636	\$383,048,531	21,473	\$602,917,612
Motorcycle	159	\$1,666,996	262	\$3,209,962
Personal Watercraft, Snowmobiles, ATVs	52	\$1,541,815	62	\$1,992,301
Other Secured	902	\$14,000,390	1,393	\$22,783,450
Savings (includes Share and CD Secured)	135	\$3,027,264	141	\$3,432,906
Signature and Cosigner	1,850	\$15,406,993	1,608	\$14,076,304
Home Equity Loans	203	\$10,995,570	290	\$14,345,500
Home Equity Lines of Credit (HELOC)	564	\$23,021,209	322	\$11,583,400
First Mortgages	247	\$65,008,335	152	\$42,182,117
Commercial Loans	33	\$57,306,300	39	\$60,360,990
Total	19,502	\$686,478,407	30,390	\$965,573,144
LOAN RECAP				
Extensions	398	\$8,093,498	386	\$8,456,266

OPERATING STATEMENT

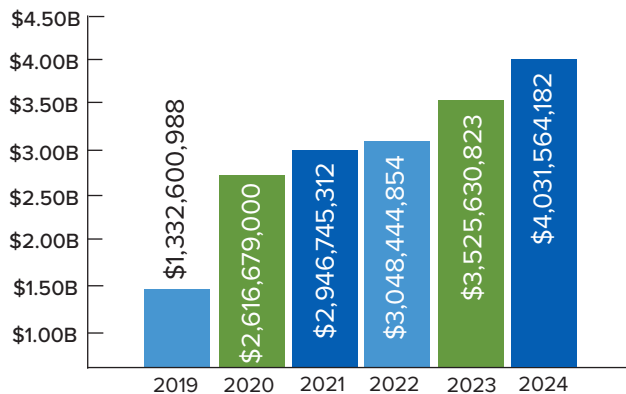
DEPOSIT BALANCES



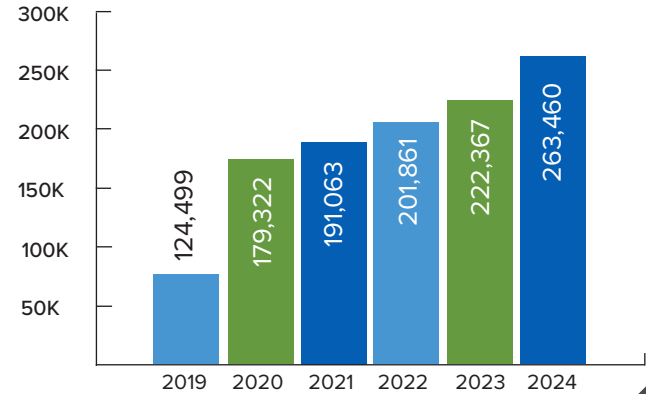
SERVICED LOANS



ASSETS



MEMBERS



WHY WE DO WHAT WE DO

2024 HIGHLIGHTS

We think of ourselves as “The People In Your Corner,” and we never stop working to improve your experience as a member of CCU. 2024 was no exception, with a host of accomplishments:

- ▶ **Announced mergers** with Rockford Bell Credit Union and Elgin-based KCT Credit Union, providing members and employees with new options and opportunities.
- ▶ **Opened our new administrative headquarters** in Lake Forest, bringing all of our non-branch employees together again, and enhancing the employee experience that had us rated as a Great Place To Work for the second year in a row.
- ▶ Began a substantial **remodeling of our North Waukegan branch**, set to re-open in spring of 2025.
- ▶ **Launched Digital Storefront** within digital banking, presenting custom offers you can take advantage of with just a couple of clicks.
- ▶ Added a host of **new features to Zelle**, making it easier to transfer money to family and friends.
- ▶ **Enhanced the security of your accounts** by providing new ways for you to prove that you’re you.
- ▶ **Centralized the process for disputing transactions**, providing one point of contact and quick resolution, no matter which account you’re inquiring about.
- ▶ **Provided even more support** for the communities where you live and work.





THE PEOPLE IN YOUR CORNER

